Main Street Goes Green

Learn. Green. Go.

GREEN BUSINESS

IMPLEMENTATION GUIDE FOR HEALTH AND FITNESS

Inspired by OsteoStrong Mar Vista's Sustainability Success



Sustainability is more than a business trend — it's a long-term commitment to people, the planet, and purpose. At OsteoStrong Mar Vista, founder Sarah Glicken integrated green practices into her business from day one, **proving that it's possible to build a wellness center that nurtures both clients and the Earth.**

Whether you're a new entrepreneur or a seasoned business owner, this guide offers practical steps to help you implement sustainable operations that make an impact — without overwhelming your time or budget.



Start with your values. What kind of business do you want to run — and what kind of world do you want it to support?

Sarah's Goals:

- Eliminate toxic cleaning products.
- Operate with minimal paper waste.
- Conserve energy and water.
- Build a values-aligned, inclusive workplace.
- Lead by example in her community.

Set SMART Goals

(Specific, Measurable, Achievable, Relevant, Time-bound) *Example: Go paperless for all client intake and assessment forms within the first month of operations.*



One of Sarah's first actions was to run a nearly paper-free business. She digitized all client documentation and introduced building-wide recycling.

Action Steps:

- Go digital with forms, waivers, and intake documents.
- Work with your landlord or local waste provider to set up recycling.
- Replace disposable cleaning tools with reusable rags and cloths.
- Educate staff on what goes in which bin.



Pro Tip: Start Small

Don't wait for permission — Sarah successfully initiated recycling for her entire mixed-use building by coordinating with her landlord and the Green Business Network.



With no food service, Sarah didn't need composting, but she still eliminated single-use plastics and reduced her water usage.

Quick Wins:

- Install low-flow toilets and faucets.
- Use refillable water dispensers instead of plastic bottles.
- Offer reusable cups or encourage customers to bring their own.
- Partner with water-conscious vendors.



Energy-saving upgrades don't have to be expensive.

What Worked for OsteoStrong Mar Vista:

- Motion-sensor lights in bathrooms and offices.
- Smart HVAC system that powers down after hours.
- Choosing efficient equipment whenever possible.



Everything at OsteoStrong — from toilet paper to retail — is chosen with intention.

Tips for Smart Product Swaps:

- Source non-toxic, plant-based cleaning supplies from zero-waste brands like Grove.
- Choose bamboo toilet paper or bulk household goods.
- Vet your vendors: look for ethics, transparency, and environmental certifications.
- Sell products from companies that match your sustainability values.



For Sarah, sustainability is also about people. She mentors her young and diverse staff in both workplace skills and conscious living.

Ideas to Try:

- Host short staff talks about sustainability basics.
- Explain why you're using specific practices and get buy-in.
- Encourage feedback and share wins together.
- Prioritize inclusive, ethical hiring practices.





Sarah didn't use fancy dashboards — she followed the Green Business Program's checklist and kept visual reminders around the space.

Ideas for Recognition:

- Display certification seals (like "Certified Green Business") in your store window.
- Post about milestones on social media or in newsletters.
- Celebrate team contributions to sustainability.
- Submit your efforts for local sustainability awards.

Two Big Wins from OsteoStrong Mar Vista



95% reduction in paper use through fully digital operations



Recycling introduced to the entire building at Sarah's request

4 Practical Implementation Tips

- Start with your non-negotiables
 Know what matters most and implement those changes first.
- Make it easy for others

 When asking your landlord or team to get on board, provide clear steps or resources.
- Use what's already available:

 Tap into programs like your city's Green
 Business Network.
- 4 Stay consistent
 Even when it takes more time (like washing cups), stick with your values it sets the tone for your business.

Summary: Implementation Checklist

Action	Completed
Conduct sustainability audit	
Set SMART goals	
Launch recycling program	
Install water-saving devices	
Upgrade to energy-efficient lighting	
Go paperless	
Switch to non-toxic cleaning supplies	
Train staff on sustainability	
Track and celebrate impact	

FINAL WORDS: BUILD WHAT YOU BELIEVE IN

Sarah Glicken didn't "go green" after building her business — she built it green from the ground up. If you're just getting started, there's no better time to align your operations with your values.

And if you're already running a business, it's never too late to start.



